

Leila Rao

Account Executive

leila.rao.h42@mail.example +38263677438 Paris, FR Open to relocation

PROFESSIONAL SUMMARY

Account Executive with 3+ years building and delivering in fast-paced product teams, currently at Spotify. Specialises in TypeScript, Terraform, with a track record of shipping reliable, measurable outcomes and open to relocation. Known for clear communication and ownership.

EXPERIENCE

Consultant — Spotify · 2024–Present

- Scaled Terraform services to handle 35x peak load with no downtime.
- Reduced incidents by 12% by introducing Terraform best practices and automated checks.
- Owned the TypeScript stack end to end, partnering with product and operations on 6 cross-functional projects.

Consultant — Delivery Hero · 2022–2024

- Scaled Terraform services to handle 19x peak load with no downtime.
- Reduced incidents by 18% by introducing TypeScript best practices and automated checks.

APPLICATIONS AT SWISSPORT

Hub Manager applied · fit 71

Data Analyst rejected · fit 82

CORE SKILLS

TypeScript Expert · 3y

Terraform Basic · 1y

STRENGTHS

Leadership Problem Solving

LANGUAGES

English — Fluent Spanish — Fluent

CERTIFICATIONS

PMP (2024)

EDUCATION

MSc Artificial Intelligence

TU Berlin · 2018