

# Mila Petrova

## Account Executive

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Manchester, GB

Open to relocation

## PROFESSIONAL SUMMARY

Account Executive with 15+ years building and delivering in fast-paced product teams, currently at Klarna. Specialises in B2B SaaS, Java, Terraform, with a track record of shipping reliable, measurable outcomes and open to relocation. Known for clear communication and ownership.

## EXPERIENCE

### Backend Developer — Klarna · 2022–Present

- Reduced incidents by 35% by introducing Java best practices and automated checks.
- Owned the B2B SaaS stack end to end, partnering with product and operations on 7 cross-functional projects.
- Shipped 7 major releases using Terraform, cutting cycle time by 29%.

### Backend Developer — GitLab · 2020–2022

- Owned the Terraform stack end to end, partnering with product and operations on 2 cross-functional projects.
- Shipped 2 major releases using B2B SaaS, cutting cycle time by 19%.

### Junior Backend Developer — Vodafone · 2016–2020

- Owned the B2B SaaS stack end to end, partnering with product and operations on 5 cross-functional projects.
- Scaled B2B SaaS services to handle 35x peak load with no downtime.

## APPLICATIONS AT SWISSPORT

Data Scientist

screening · fit 38

## CORE SKILLS

<b>B2B SaaS</b>	Expert · 3y
<b>Java</b>	Advanced · 3y
<b>Terraform</b>	Proficient · 4y

## STRENGTHS

Problem Solving

## LANGUAGES

English — Native

## EDUCATION

MSc Software Engineering  
University of Manchester · 2006