

Amara Kim

Account Executive

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PROFESSIONAL SUMMARY

Account Executive with 7+ years building and delivering in fast-paced product teams, currently at Bending Spoons. Specialises in B2B SaaS, Data Engineering, LLMs, with a track record of shipping reliable, measurable outcomes and open to relocation. Known for clear communication and ownership.

EXPERIENCE

Designer — Bending Spoons · 2022–Present

- Scaled B2B SaaS services to handle 36x peak load with no downtime.
- Mentored 2 engineers and established Data Engineering standards adopted team-wide.
- Led Data Engineering initiatives that improved delivery throughput by 41% across 7 teams.

Designer — Zalando · 2019–2022

- Led B2B SaaS initiatives that improved delivery throughput by 38% across 7 teams.
- Scaled Data Engineering services to handle 31x peak load with no downtime.

Junior Designer — Allianz · 2017–2020

- Shipped 4 major releases using Data Engineering, cutting cycle time by 35%.
- Owned the B2B SaaS stack end to end, partnering with product and operations on 5 cross-functional projects.

APPLICATIONS AT SWISSPORT

Security Screener applied · fit 64

CORE SKILLS

B2B SaaS Expert · 6y
Data Engineering Proficient · 7y
LLMs Basic · 7y

STRENGTHS

Communication

LANGUAGES

German — Fluent

EDUCATION

BEng Information Systems
TU Berlin · 2016