

Hugo Ali

Account Executive

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Warsaw, PL

Open to relocation

PROFESSIONAL SUMMARY

Account Executive with 3+ years building and delivering in fast-paced product teams, currently at Personio. Specialises in TypeScript, Fintech, with a track record of shipping reliable, measurable outcomes and open to relocation. Known for clear communication and ownership.

EXPERIENCE

Team Lead — Personio · 2024–Present

- Reduced incidents by 44% by introducing Fintech best practices and automated checks.
- Led TypeScript initiatives that improved delivery throughput by 27% across 4 teams.
- Mentored 4 engineers and established TypeScript standards adopted team-wide.

Team Lead — Lufthansa Technik · 2021–2024

- Mentored 3 engineers and established Fintech standards adopted team-wide.
- Scaled TypeScript services to handle 34x peak load with no downtime.

APPLICATIONS AT SWISSPORT

Cargo Hub Operations Manager applied · fit 85

Business Development Manager applied · fit 62

CORE SKILLS

TypeScript Proficient · 1y

Fintech Basic · 2y

LANGUAGES

German — Conversational

EDUCATION

MSc Artificial Intelligence
University of Amsterdam · 2018