

# Yuki Bianchi

## Account Executive

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Dublin, IE

Open to relocation

## PROFESSIONAL SUMMARY

Account Executive with 13+ years building and delivering in fast-paced product teams, currently at Sumup. Specialises in Docker, Go, JavaScript, with a track record of shipping reliable, measurable outcomes and open to relocation. Known for clear communication and ownership.

## EXPERIENCE

### Recruiter — Sumup · 2022–Present

- Shipped 2 major releases using Go, cutting cycle time by 44%.
- Owned the Docker stack end to end, partnering with product and operations on 8 cross-functional projects.
- Reduced incidents by 18% by introducing Go best practices and automated checks.

### Recruiter — Lufthansa Technik · 2020–2022

- Reduced incidents by 21% by introducing Go best practices and automated checks.
- Mentored 6 engineers and established JavaScript standards adopted team-wide.

### Junior Recruiter — Klarna · 2017–2020

- Led JavaScript initiatives that improved delivery throughput by 43% across 2 teams.
- Owned the Docker stack end to end, partnering with product and operations on 4 cross-functional projects.

## APPLICATIONS AT SWISSPORT

Senior Backend Engineer

screening · fit 71

## CORE SKILLS

<b>Docker</b>	Expert · 6y
<b>Go</b>	Expert · 2y
<b>JavaScript</b>	Expert · 4y
<b>SQL</b>	Advanced · 7y

## LANGUAGES

German — Professional

## EDUCATION

BSc Business Informatics  
TU Berlin · 2009