

# Kofi Rao

## Account Executive

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### PROFESSIONAL SUMMARY

Account Executive with 0+ years building and delivering in fast-paced product teams, currently at Trade Republic. Specialises in TypeScript, B2B SaaS, Java, with a track record of shipping reliable, measurable outcomes. Known for clear communication and ownership.

### EXPERIENCE

#### Frontend Developer — Trade Republic · 2025–Present

- Scaled Java services to handle 42x peak load with no downtime.
- Owned the Java stack end to end, partnering with product and operations on 3 cross-functional projects.
- Reduced incidents by 38% by introducing TypeScript best practices and automated checks.

#### Frontend Developer — GitLab · 2022–2025

- Scaled TypeScript services to handle 25x peak load with no downtime.
- Reduced incidents by 34% by introducing TypeScript best practices and automated checks.

### APPLICATIONS AT SWISSPORT

Data Scientist interview · fit 29

### CORE SKILLS

**TypeScript** Expert · 1y  
**B2B SaaS** Advanced · 3y  
**Java** Proficient · 6y

### LANGUAGES

English — Native

### CERTIFICATIONS

AWS Solutions Architect (2021)

### EDUCATION

MSc Data Science  
KTH Stockholm · 2022